

One High Line sales team leads Corcoran Sunshine awards

Sales at Witkoff Group, Access Industries' West Chelsea project led by Deborah Kern, Steve Gold



One High Line earned the Corcoran Sunshine team behind its sales top honors at the firm's annual awards.

The new development marketing group [crowned](#) the cohort closing deals at the West Chelsea project as its sales team of the year for the second time in a row.

The team, which includes Deborah Kern, Steve Gold, Richard Hicks, Isabelle Hull-Fossass, Bonner Youngblood and Madeleine Pendleton, crossed the [\\$1 billion sales](#) threshold at the end of 2024 and is now working on offloading the final 20 percent of its units.

The accolade comes after the developers, including Monroe Capital, scored [\\$525 million](#) in refinancing from Ares Management and JP Morgan earlier this year. At the time, the building had roughly 50 of its 236 condos still on the market.

The developer tapped Corcoran Sunshine to head sales at the project after taking it over from [HFZ Capital in 2021, when it was known as the XI](#). The following year, with a new team at the helm, Witkoff and Access relaunched sales at the two-tower building and rebranded it as One High Line.

Corcoran Sunshine also recognized the sales team behind Glacier Equities and InterVest Capital Partners' [720 West End Avenue](#), which logged the highest number of units sold in 2025.

The cohort, which includes Blake Weissberg, Crista Vilella and Dina Wyche, launched sales at the 131-unit project in July 2024. Of the condos still available on Streeteasy, prices range from just over \$1 million for a one-bedroom to \$12 million for a penthouse.

At the awards ceremony last week, the firm's president, Kelly Mack, also pointed to some of the company's other achievements last year, including snagging a signed contract for a penthouse at 140 Jane Street asking [\\$88 million](#) and launching sales at the Flatiron Building conversion, which has since landed an inked deal for a condo asking more than [\\$19 million](#).